Fiscal Year 2023 Final Results

- 2,149 Volunteers made 46,000+ Solicitations
- 30,620 Donors made 42,954 Gifts
- $45,043,108 Cash Received
- 30% of Gifts were $50 or Less
<table>
<thead>
<tr>
<th>Field</th>
<th>Amount</th>
<th>Donors</th>
</tr>
</thead>
<tbody>
<tr>
<td>Architecture</td>
<td>$336,180</td>
<td>457 Donors</td>
</tr>
<tr>
<td>Art</td>
<td>$801,309</td>
<td>191 Donors</td>
</tr>
<tr>
<td>Divinity</td>
<td>$1,705,512</td>
<td>2,392 Donors</td>
</tr>
<tr>
<td>Drama</td>
<td>$1,197,465</td>
<td>320 Donors</td>
</tr>
<tr>
<td>Engineering</td>
<td>$105,338</td>
<td>154 Donors</td>
</tr>
<tr>
<td>Environment</td>
<td>$457,823</td>
<td>908 Donors</td>
</tr>
<tr>
<td>Graduate School</td>
<td>$1,601,741</td>
<td>2,943 Donors</td>
</tr>
<tr>
<td>Law</td>
<td>$5,268,335</td>
<td>2,379 Donors</td>
</tr>
<tr>
<td>Management</td>
<td>$5,038,979</td>
<td>2,923 Donors</td>
</tr>
<tr>
<td>Medicine</td>
<td>$1,069,838</td>
<td>1,322 Donors</td>
</tr>
<tr>
<td>Music</td>
<td>$153,865</td>
<td>342 Donors</td>
</tr>
<tr>
<td>Nursing</td>
<td>$331,997</td>
<td>478 Donors</td>
</tr>
<tr>
<td>Public Health</td>
<td>$262,877</td>
<td>564 Donors</td>
</tr>
<tr>
<td>Yale College</td>
<td>$21,831,052</td>
<td>15,322 Donors</td>
</tr>
<tr>
<td>Yale College Parents</td>
<td>$5,093,201</td>
<td>1,278 Donors</td>
</tr>
</tbody>
</table>
Dollars by Month

- Sep: $1,741,053
- Dec: $13,985,436
- Mar: $2,055,607
- Jun: $8,834,981

Dollars Raised
Brett Zbar ’94
Chair
In Memory

With appreciation to those who have passed away since the June 2023 meeting for their dedication and commitment on behalf of the Yale Alumni Fund.

Stanley W. Black
Class of 1965
Grad School
Alumni Fund Class Agent

Peter A. Gisolfi
Class of 1966
Yale College
Alumni Fund Class Agent

Joseph G. Munisteri
Class of 1956
Trumbull College
Alumni Fund Class Agent

Samuel P. Cooley
Class of 1953
Saybrook College
Alumni Fund Class Agent

Edward L. Howes
Class of 1952
Pierson College
Alumni Fund Class Agent

Peter P. Wolf
Class of 1982
Jonathan Edwards College
Alumni Fund Class Agent

Christopher Getman
Class of 1964
Yale College
Alumni Fund Class Agent

Hank J. Keating
Class of 1953
Yale College
Alumni Fund Class Agent
Chair’s Goals

• *for* Humanity Campaign

• Diversity, Equity, Inclusion, and Belonging
Campaign Progress

Alumni Fund Campaign Goals
$350,000,000
350,000 Gifts

Progress to Date
$230,025,000
229,882 Gifts
Campaign Straight-Line Projection

- Dollars Raised
- Campaign Goal

- FY19: $3.6 M
- FY20: $43.8 M
- FY21: $87.5 M
- FY22: $131.3 M
- FY23: $175.0 M
- FY24: $218.0 M
- FY25: $262.5 M
- FY26: $306.3 M

- Total: $4.0 M - $227.0 M (6.30.23) - $350.0 M
Every Gift Has an Impact

It’s a bold goal, and no single gift will get us to the finish line. Contributions of every size are critical to increasing access and making Yale affordable for the most talented students and scholars, regardless of race, class, or socioeconomic standing. You can support students by giving to scholarships and fellowships in the best way for you: annual, capital, and planned gifts all count toward the total, and contributions count toward reunion class gifts.

$1.2B
FOR STUDENTS
<table>
<thead>
<tr>
<th>Yale College Class of 2027</th>
<th>First-Year Class Profile</th>
</tr>
</thead>
<tbody>
<tr>
<td>1,647 enrolled first-years</td>
<td></td>
</tr>
<tr>
<td>4.5% rate of admission</td>
<td></td>
</tr>
<tr>
<td>55 students postponing matriculation (not included in figures below)</td>
<td></td>
</tr>
<tr>
<td>51%:48%:1% gender identity</td>
<td>52,303 first-year applicants</td>
</tr>
<tr>
<td>female:male:nonbinary</td>
<td></td>
</tr>
<tr>
<td>59% identify as students of color (US Cit. &amp; Perp Res.)</td>
<td></td>
</tr>
<tr>
<td>22% Pell Grant recipients</td>
<td>1,224 high schools represented</td>
</tr>
<tr>
<td>21% first-generation students</td>
<td>53 US states and territories represented</td>
</tr>
<tr>
<td>11% legacy affiliation</td>
<td>68 countries represented</td>
</tr>
<tr>
<td>55% students receiving a Yale need-based financial aid award</td>
<td>53% speak a language other than English at home or as a few language</td>
</tr>
<tr>
<td>$71,663 average scholarship award for financial aid recipients</td>
<td></td>
</tr>
</tbody>
</table>
2023-2024 Executive Committee

Brett Zbar ’94, Chair

Richard Roberts ’86, ’89 JD, Vice Chair
Richard Roberts ’86, ’89 JD
Vice Chair
Board Priorities

• Increased Support
• Diversity, Equity, Inclusion, and Belonging
• Volunteer Recruitment
Nominating Committee

Jill Wight, Chair ’95 BA
Krysten Thomas, Vice Chair ’18 MPH
R.E. Anne Casscells ’80 BA
Margo O’Donnell ’90 BA
Mei Chen ’22 BS
Bridget Cota ’09 MSN
Daniel Kilpatrick ’03 BA
Paul Liwah Leong ’99 MD
Mallet Y. Njonkem ’18 BA
Rahul R. Prasad ’87 PhD
Diversity of the Board

2022-2023 Board of Directors

- White: 44
- Native Hawaiian/Other Pacific Islander: 1
- Hispanic: 5
- Black/African American: 10
- Asian: 17
- Not Reported: 31

2023-2024 Board of Directors

- White: 39
- Native Hawaiian/Other Pacific Islander: 1
- Hispanic: 7
- Black/African American: 12
- Asian: 20
- Not Reported: 33
Welcome New Board Members

Dawn C. Alexander ’87 MBA
Robert H. Baker ’65
Stephan Harris Barrows ’02
Emily B. Cohen ’14 PhD
Virginia R. Dominguez ’73, ’79 PhD
Jennifer M. Fernandez ’06
Bryan M. Hunter ’08, ’08 MS

Nikhil C.A. Karani ’89 MA, ’92 MBA
Alexander M. Kayne ’94, ’97 JD
Maggie B. Morse ’17
Robert Edson Morse ’12
Tamar Sadeh ’85
Vidur Sehgal ’10
Edward D. Sevilla ’82
Anne B. Weil ’94
Kimberly M. Goff-Crews
’83, ’86 J.D.
Secretary and Vice President for
University Life
Belonging at Yale & Cultivating Conversation
Alumni Fund Board Update

Kimberly M. Goff-Crews
Secretary and Vice President for University Life
Interdependence of Welcome and Expression

Promoting Shared Values
Valuing diversity, promoting equity, and inclusion

Creating Positive Social Norms
Creating social norms of respect

Complying with Laws and Policies
Protecting from discrimination and harassment

Ensuring Diversity of Viewpoints
Encouraging diverse viewpoints, and open inquiry and honoring academic freedom

Encouraging Voice
Providing inclusive academic and social environments

Respecting Free Speech
Following Woodward Report
Cultivating Conversation
Our Approach

Bolster a Culture of Free Exchange

Strengthen Informal Resolution

Shape Discourse
my story

Featuring: Secretary and Vice President for University Life Kim Goff-Crews ’83, ’86 LAW in conversation with student Balan Galal GH ’23, faculty member Larry Gladney, alumnus Canaan Harris ’20, and staff member Cayetana Navarro

BELONGING AT YALE

March 8, 2022
Bolstering a Culture of Free Exchange
Strengthening Informal Resolution
Shaping Discourse
Next Steps

• Convene advisory groups – partner with students, faculty, staff, alumni
• Develop events and create programming
• Reinvigorate the Woodward Report for its 50th anniversary
• Expand partnerships, support, and resources
Presidential Transition

‘I make this announcement today with enormous appreciation and gratitude for all those who have supported Yale’s progress over the last decade, including devoted university trustees; dedicated provosts, vice presidents, and deans; a brilliant faculty of scholars, researchers, educators, and practitioners; a committed and talented university staff who give of themselves tirelessly (even during a pandemic); loyal and generous alumni; and students who inspire us daily to realize our mission of improving the world today and for future generations through outstanding research and scholarship, education, preservation, and practice.’
2023 Chair’s Awards

Amy Yu Liao ’11
Paul Mandell ’98 JD
Paola Nastri ’98 PhD
Ira and Bonnie Siegel P’15 ’23
Greg Zorthian ’75
Save these Dates

Campaign Workshop
October 11, Virtual

YAA Assembly and Yale Alumni Fund Convocation
November 16-17, On Campus

Annual Wine Tasting Event!
December 12, Virtual

Board Meeting and Chair’s Awards
February 12, Virtual

Board Meeting
June 3, Yale Club of New York City