Yale Alumni Fund Meeting of the Board of Directors February 10, 2025 Virtual

Board Members Present

Chair: Richard Roberts '86, '89 JD Vice Chair: Tanya Rivero Warren '95

Dawn Alexander '87 MBA Alison Poorvu Jaffe '81 James Jones '70 PhD

Eric Allen '76 Niki Karani '89 MA, '92 MBA

Bob Allison '67 Daniel Kilpatrick '03

Stephen Barrett Amdur '01 Alexander Kayne '94, '97 JD
Amy Atkeson '95, '99 MD Scott Kennedy '08 MD, '08 MBA

Ann Aversa '87 MA

Robert Baker '65, '68 JD

Hua Julia Li '00 MA

Amy Liao '11

Martha Bangiola '11, '18 MBA Robert Lin '82

Barry Bardo '67 Marianna Cuomo Maier '19 Stephen Barrows '02 Elisabeth Martin '83 March

Mary Berenblum '56 Maggie Morse '17

Charlie Better '17 Maria Paola Nastri '98 PhD

Christina Bost Seaton '01 Mallet Njonkem '18
Judith Becker Bryant '77 Ariel Nurieli '93

Anne Cascells '80 Margo Wolf O'Donnell '90

Kemal Ciliz '95 MA
Amy Oshinsky '77
Lise Chapman '81 MBA
Jessica Paindiris '05
Christopher Cole '87
Lauren Polo Patnaude '03

Emily Cohen '14 PhD Rahul Prasad '87 PhD

Bridget Cota '09 MSN Shana Ross '00 BA, '00 MBA

Dora Cudjoe '05 MEM Tamar Sadeh '85 Virginia Dominguez '73, '79 PhD Vidur Sehgal '10

Fred Douglis '84 Ed Sevilla '82
Thomas Emmons '69 Adina Storch '93, '99 JD

William Ellison '18

Ken Stassner '68, '74 JD

Real Statute '22 MPice

Chris Faulkner-McDonagh '01 PhD Paul Stroble '82 MDiv Jeffrey Feldman '95 MBA Jovan M. Tafoya '21

Jennifer Fernandez '06 Krysten Thomas '18 MPH

Elizabeth S. Garrabrant '09 MA Evangeline Wyche Tross '78 Allison Rabkin Golden '12 Gene Wang '99 PhD

Brian Hammerstein '85

William Harlow '17

Anne Weil '94

Jill Wight '95

Samantha Heffner '02 Dicky Yan '95 PhD
Jerry Henry '80 MDiv Carolyn Yeh '99

Melissa J. Hilton '83, '89 MBA Jody Yetzer '97 JD
Neil Hohmann '91 Gregory Zorthian '75

Bryan Hunter '08, '08 MS

Board Members Absent

Cansu Arslan '19 MBA

Heaven Berhane '18 MDiv

Mary G. Bowers '01 Stephen Calkins '72 Xinyi Mei Chen '22 Eugenie F. Cheney '02

Stephanie M. Davis '12 MPH

JP Drechsler '16 Julie Flynn '88

Billy Cheung '99

Gabriela M. Garcia '23

Rebecca Kaplan Haase '03

Caitlin A. Lee '23 Michael W Lei '14 Paul Leong '99 MD Ephram Lustgarten '00

Megan K. McHale '17

Elisabeth Moore '24

Robert Morse '12

Minh Alexander Nguyen '15

Neeta Ogden '94 Renee H.L. Ong '21 Rachel Rajaseelan '15 Charlene Ramos '13 Daisha Roberts '22 Eleanor Schoenbrun '25

Andrew D. Sipes '85 Jamie Stern '72

Linda Thach '22

Travis Torrence '05 JD

Laura Vrana '11

Gregory Thomas Wolf '92

Sarah Yoo '18 Alyssa J. Yoon '21

Justin S. Zaremby '03, '07 PhD, '10 JD

Angel Zhang '18 MS

Staff Present

Bridget Austin

Lynn Andrewsen '82 Amanda Baker '00 MusM

Friya Bankwalla

Taryn Bellamy Blake Bergeron Caitlin Beardsley Julie Braverman

Gloria Caprio Jenny Chavira '89 Biby Chacon Amanda DeFalco

Mark Donovan Will Freske

Eugénie Gentry

Robert Hoggard

Mathwon Howard James Kenny

Susan Kigamwa

Destiny Lopez

Lainie Lipsher Allison Mayberry

Elizabeth Landau

Sandra Livramento

Tim Murray

Nneka Maiurro Brian Nekoloff

Andrea Nezat

Mike Regan

Joanna Roche

Ann Rumberger Cindy Sacramone

Chris Seager

Mike Jensen Sembos

Bryce Tapp

Kathryn Van Sickle

Rodney West

Ex-Officio Present

Jocelyn R.H. Kane, Managing Director, Yale Alumni Fund Joan O'Neill, Vice President, Alumni Affairs and Development Alison Cole '99, Executive Director, Yale Alumni Association Ben Bartolome '16, Vice Chair, YAA Board of Governors

Ex-Officio Absent

Joseph McNay '56, Former Chair, Nathan Hale Associates Stephen Murphy '87, Vice President for Finance and Chief Financial Officer John and Sabrina Foster P '25, Chairs, Parents Fund

Former Chairs Present

Bobbi Mark '76 Thomas Leatherbury '76, '79 JD Randolph M. Nelson '85 John M.R. Thomas '80 Nancy A. Stratford '77 Michael B. Tom '83 MD Brett Zbar '94

Former Chairs Absent

Marvin J. Deckoff '53
Marla Grossman '90
Robert K. Hopkins '86 MBA
Theodore T. Jones '57
George M. Levin, Jr. '66
Howard H. Newman '69, '69 MA
David B. Singer '84
William H. Wright II '82
William M. Folberth '66

Welcome

Jocelyn Kane opened the meeting by thanking all attendees for joining this virtual meeting and discussed some housekeeping items. She handed the meeting over to the Chair of the Board, Richard Roberts '86, '89 JD.

Chair's Remarks

Rich thanked Jocelyn and greeted those present. He highlighted the fact that the meeting was the first of the calendar year and thanked the staff for their efforts. He also recognized former chairs in attendance:

Bobbi Mark '76 Thomas Leatherbury '76, '79 JD Randolph M. Nelson '85 John M.R. Thomas '80 Nancy A. Stratford '77 Michael B. Tom '83 MD Brett Zbar '94

After this, he asked for a moment of silence in memoriam:

John Copelin, Class of 1960 Yale School of Architecture Annual Fund Agent
Malin Dollinger, Class of 1960 Yale School of Medicine Alumni Fund Agent
Charles Dilks, Class of 1963 Pierson College Alumni Fund Class Agent
James Monde, Class of 1954 Saybrook College Alumni Fund Class Agent
Peter Ness, Class of 1960 Calhoun College Alumni Fund Class Agent
Robert St. John, Class of 1954 Berkeley College Alumni Fund Class Agent
R. Kemerer "Kem" Edwards, Class of 1949 Jonathan Edwards College Chair of Agents and Alumni Fund
Board member emeritus, one of our most involved alumni, who you would often see at board meetings in
New York City or find him crisscrossing campus as he audited classes. We miss him deeply and are so
greatly for all he did for Yale.

Current Results

Rich provided an update on the Alumni Fund's performance thus far in the fiscal year. The Fund has received an impressive \$26.8 million in cash contributions, which is \$2.2 million ahead of the amount received by this time in Fiscal Year 2024. Notably, \$12.2 million of this total was received in December alone, highlighting a significant surge in contributions.

Donor Participation

To date, the Fund has benefited from the generosity of 17,937 donors, including 8,824 from Yale College. December saw the confirmation of 9,170 gifts, reducing the gap to just 750 gifts behind the Fiscal Year 2024 numbers for this period. Before December 1, the Fund was trailing by 1,454 donors. However, through diligent efforts, this gap was significantly reduced. Yale College alone had 4,557 donors in December, narrowing the gap to just 154 donors behind the same period in Fiscal Year 2024. This was a considerable improvement from a gap of 844 donors before December 1.

Schools

In addition to these impressive results, Rich announced that the Jackson School annual Fund is now up and running. The Graduate School has already surpassed their Fiscal Year 2024 revenue total, reflecting exceptional performance. The schools of Architecture, Divinity, and Medicine have matched last year's results at this time, demonstrating consistent support from their alumni. The School of Drama is ahead of last year by \$200,000, while the School of Music has increased donations by \$70,000. Similarly, the School of Nursing has seen an increase of \$25,000 over last year's contributions. Most notably, the School of Management is significantly ahead of last year, marking substantial progress.

Campaign Progress

Rich also shared the progress toward the *For Humanity* campaign goal. The Fund has surpassed \$300 million, with over 300,000 gifts from alumni, parents, and friends. This means that the Fund has almost reached its straight-line projection for the year with just under five months to go!

Board Calls to Action

Rich discussed several accomplishments for the months of November and December, where the team successfully mobilized 24 volunteers. These dedicated individuals conducted 421 solicitations, resulting in 32 gifts totaling \$12,965 as of December 5, 2024. Furthermore, the Convocation Connections initiative saw remarkable engagement, with over 50 board members attending the Yale Alumni Association Assembly and Yale Alumni Fund Convocation. To increase interactions and networking, the registration list was sent to board members who had registered in advance of the event. Another key highlight was the launch of the Yale Alumni Fund mentorship pilot at Assembly and Convocation. This initiative aims to foster mentorship connections within the alumni community, enhancing support and engagement. These achievements reflect the ongoing commitment and collaborative efforts to advance the goals of the Alumni Fund.

Yale Alumni Association Assembly and Yale Alumni Fund Convocation

Rich highlighted the phenomenal numbers of volunteers that attended the volunteer event. The numbers exceeded even 2023's numbers, which was a Harvard year. Rich shared his thoughts as to why this was the case and pointed to some highlights which included President McInnis' plenary session. He then turned the meeting over to Krysten Thomas '18 MPH, chair of the Nominating Committee.

Call for Nominations to the Board of Directors

Krysten made a call for nominations to the Board of Directors. Each year, the Nominating Committee is responsible for determining a slate of new and returning board members. When discussing potential candidates, the committee takes many factors into consideration including:

- The composition of the current board and its representation of Yale College across decades.
- The robust participation of Graduate and Professional School alumni Fund chairs and agents.
- Diversity on all levels.
- The backgrounds of the volunteers, particularly their engagement with the Alumni Fund.

Krysten reminded everyone that all nominees must be current Alumni Fund volunteers. She encouraged people to let the committee know if they knew Yalies in their network who would be great leaders but were not yet Alumni Fund volunteers. The committee would reach out to these individuals to see if they were interested in joining.

The link to the online nomination form will be emailed to all volunteers. Everyone was encouraged to submit their recommendations—or nominate themselves—and to encourage others to do so by March 1. Krysten thanked everyone in advance for putting forth exceptional volunteers and turned the presentation over to Tanya Rivero Warren '95 who introduced President McInnis. President McInnis gave a university update and answered pre-submitted and live questions.

At the conclusion of the President's remarks, Rich Roberts presented the Chair's awards.

Presentation of Chair's Awards

Rich presented the Chair's awards to the following recipients:

- Brian Hammerstein '85
- Edward Sevilla '82
- Marianna Cuomo Maier '19
- Dicky Yan '95 PhD
- Judith Becker Bryant '77
- Mallet Njonkem '18

Following the presentation, Rich and Jocelyn thanked the volunteers and closed the meeting.